

4. AWARD OF CONTRACT

It is the intent of the District to award a contract(s) for each item in the Rate Schedule Section either “per category,” “individually,” “in any combination”, or “as a whole,” to any of the three lowest responsive and responsible bidder(s), pursuant to the authority granted under California Public Contract Code Sections 20111 and 20118.1, to a single or to multiple vendors, whichever is in the best interest of the District. Award is contingent upon timely compliance with all bid conditions and specifications which must be satisfied prior to award of contract.

5. BASIS OF AWARD

The award(s) shall be made to the responsive and responsible bidder(s) who submits the Lowest Total Combined costs, either “individually”, “per category”, “as a whole” or “in any combination”, whichever may be in the best interest of the District. All “rate of discount offered” in the bid must be as District requested (i.e. case, each, package, etc.). After contract award and for items under “rate of Discount”, the Contractor shall be held to the “Percentage Rate of Discount” submitted from published price list for each specified manufacturer.

The “percentage rate of discount offered” bid in the Rate Schedule Section (Section iii) shall include any delivery charge to allow for delivery on an FOB Destination basis. The District will verify all conversion and computations, if necessary.

The cash/trade discount shall be included in the determination of low bid. A cash discount for a time period of less than 30 days may be considered. The cash discount offered in excess of 10% will be considered a “trade discount”. A trade discount offered will be deducted from the unit price(s) bid, thus establishing the items normal/actual contract cost with zero percent cash discount for early payment.

A Cash Discount of 0.00 % 45 Days is being offered.

Payment is contingent upon acceptance of the work and approval of invoice(s) by the District Authorized Representative or designee.

The District, in an effort to become the Public agency of choice, has expanded upon its ongoing Small Business Enterprise (SBE) program to further encourage and promote SBE participation in District business opportunities.

In furtherance of the SBE community and program, efforts resulting in contract award(s) stemming from this solicitation, any contract awardee(s) from this solicitation who are certified Small Business Enterprises, will be entitled to a faster payment process. Contract awardee(s) who have been certified by agencies such as the State of California’s Department of General Services, the City of Los Angeles, Metropolitan Water District, or by the Los Angeles Unified School District (must attach proof of certification at the time

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Bidder Name: Pacific OneSource, Inc dba STS Education

CATEGORY 1: DOCUMENT CAMERA								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
1	99	Document Camera #1	\$185	21.12 %	\$ 145.93	Hovercam	HCSS II	14447.07
2	300	Document Camera #2	NO BID	NO BID %	NO BID	NO BID	NO BID	#VALUE!
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above*			19.41 % (Percentage discount)			
*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services								

CATEGORY 2: COLLABORATION DEVICE								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
3a	99	Collaboration Endpoint	NO BID	NO BID %	NO BID	NO BID	NO BID	#VALUE!
3b	99	Optional 3-year warranty with on-site repair/replacement	NO BID	NO BID %	NO BID	NO BID	NO BID	
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above*			NO BID % (Percentage discount)			
*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services								

CATEGORY 3: COLLABORATION CAMERA BAR								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
4a	99	Collaboration Camera Bar	\$3,999	28.75 %	\$ 2,864.31	Logitech	960-001308	253866.69
4b	99	Optional 3-year service plan	\$999	17.92 %	\$ 820	Logitech	994-000168	81180
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above*			17.92 % (Percentage discount)			
*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services								

CATEGORY 4: HUB								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
5a	1000	Plugable Dual Monitor Docking Station Hub	NO BID	NO BID %	NO BID	NO BID	NO BID	
5b	1000	Optional 2nd year manufacturer warranty	NO BID	NO BID %	NO BID	NO BID	NO BID	
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above*			NO BID % (Percentage discount)			
*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services								

CATEGORY 5: STUDENT HEADSETS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
6	100,000	3.5mm Stereo Headsets with Boom Mic	\$13.95	19.71 %	\$ 11.2	AVID	AE-36 White	1120000
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above*			19.71 % (Percentage discount)			
*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services								

CATEGORY 6: PROJECTORS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
7a	900	Projector #1	\$1,049	49.83 %	\$ 526.32	ViewSonic	PG707W	\$ 473688
7b	900	Optional Peerless ceiling mount suspension plate and extension column and/or other District-approved manufacturer	\$	%	\$	Peerless		\$ 0
8	800	Projector #2	NO BID	NO BID %	NO BID	NO BID	NO BID	\$
9	800	Projector #3	NO BID	NO BID %	NO BID	NO BID	NO BID	\$

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10	199	Projector #4	\$5,099	33.68 %	\$	3381.54	ViewSonic	LS920WU	\$	672926.46
	10	Projector #5	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID	\$	
12	10	Projector #6	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID	\$	
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section I.I.C. 24. Required Services								12.37 % (Percentage discount)

CATEGORY 7: INTERACTIVE COMPATIBLE DRY ERASER BOARDS AND PROJECTION SCREENS										
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost		
13	1000	INTERACTIVE COMPATIBLE DRY ERASER BOARD #1	\$1,034.51	7.74 %	\$	954.42	MooreCo	2G5KH-26	954420	
14	800	PROJECTION SCREEN #1	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
15	800	PROJECTION SCREEN #2	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
16	200	PROJECTION SCREEN #3	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section I.I.C. 24. Required Services								7.74 % (Percentage discount)

CATEGORY 8: INTERACTIVE FLAT PANEL TOUCH DISPLAY BOARDS										
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost		
17		INTERACTIVE FLAT PANEL DISPLAY -INTERACTIVE TOUCH BOARD #1	\$	%	\$			0		
a	600	65"	\$5,069	63.2 %	\$	1865.59	Promethean	AP9-B65-NA-1	1119354	
b	600	70"	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
c	600	75"	\$7,569	68.96 %	\$	2349.46	Promethean	AP9-B75-NA-1	1409676	
d	600	80"	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
e	600	85"	\$10,639	69.83 %	\$	3209.68	Promethean	AP9-B85-NA-1	1925808	
f	1000	wall mount IFP	INCLUDED WITH IFP	INCLUDED WITH IFP %	\$ IFP	INCLUDED WITH IFP	Promethean	INCLUDED WITH IFP		
g	1000	cart/stand	\$709	47.11 %	\$	375	Promethean	AP-FSM-TR	375000	
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section I.I.C. 24. Required Services								19.41 % (Percentage discount)

CATEGORY 9: AUDIO VIDEO MEDIA ACCESSORIES										
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost		
18	2000	ATSC TV Converter Switch	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
19	2000	4x2 HDMI Matrix Switch	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
20	1500	Portable Mobile PA System	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
21	1500	UHF Cardioid Dynamic Wireless Microphone System	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
22	100	FM Plus-Large-area Dual FM and Wi-Fi base transmitter	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
23	500	FM Receiver with seek-button channel selection	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
24	500	Folding Headphones	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
25	100	Large water-resistant Carry Case	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
26	200	Neckloop	\$NO BID	NO BID	%	\$ NO BID	NO BID	NO BID		
27	1500	Mobile Storage Cart	\$126.98	11.72 %	\$	66.66	Luxor	ECAA-B	99990	
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section I.I.C. 24. Required Services								NO BID % (Percentage discount)

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BIDDER MUST PROVIDE PRICING ON A MINIMUM OF ONE INTEGRATION SERVICES CATEGORY (10A OR 10B) AND MAY PROVIDE PRICING ON BOTH

CATEGORY 10A: INTEGRATION SERVICES WITH WAREHOUSING AND DELIVERY FOR HYBRID COMPONENTS (HUB, CAMERA BAR, EARSPEAKERS, ETC.)

Item No.	Estimated Annual Quantity	Item Description	Cost Per Unit
28	99	SECTION 1- INTEGRATION SERVICES	\$75

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award

CATEGORY 10B: INTEGRATION SERVICES FOR NON-HYBRID COMPONENTS (INCLUDING PROJECTORS, DOCUMENT CAMERAS, INTERACTIVE TOUCH FLAT PANEL DISPLAYS, ETC.)

Item No.	Estimated Annual Quantity	Item Description	Cost
29A	1000	SECTION 1- INTEGRATION SERVICES (per unit charge)	\$59
29B	2000	SECTION 1- INTEGRATION SERVICES (per hour charge)	\$NO BID
29C	1500	TRAINING SERVICES (per hour)	\$133.34

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award

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Bidder Name: Pacific OneSource, Inc dba STS Education

CATEGORY 1: DOCUMENT CAMERA								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
1	99	Document Camera #1	\$	%	\$			
2	300	Document Camera #2	\$	%	\$			
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above*			_____ % (Percentage discount)			
*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services								

CATEGORY 2: COLLABORATION DEVICE								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
3a	99	Collaboration Endpoint	\$	%	\$			
3b	99	Optional 3-year warranty with on-site repair/replacement	\$	%	\$			
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above*			_____ % (Percentage discount)			
*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services								

CATEGORY 3: COLLABORATION CAMERA BAR								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
4a	99	Collaboration Camera Bar	\$	%	\$			
4b	99	Optional 3-year service plan	\$	%	\$			
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above*			_____ % (Percentage discount)			
*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services								

CATEGORY 4: HUB								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
5a	1000	Plugable Dual Monitor Docking Station Hub	\$	%	\$			
5b	1000	Optional 2nd year manufacturer warranty	\$	%	\$			
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above*			_____ % (Percentage discount)			
*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services								

CATEGORY 5: STUDENT HEADSETS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
6	100,000	3.5mm Stereo Headsets with Boom Mic	\$	%	\$			
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above*			_____ % (Percentage discount)			
*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services								

CATEGORY 6: PROJECTORS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
7a	900	Projector #1	\$1,999	3.26 %	\$ 1,933.88	LG	BF40QS	1740492
7b	900	Optional Peerless ceiling mount suspension plate and extension column and/or other District-approved manufacturer	\$	%	\$			
8	800	Projector #2	\$	%	\$			
9	800	Projector #3	\$	%	\$			

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10	199	Projector #4	\$2,999	8.7 %	\$ 2,738.08	LG	BF60PST	544877.92	
11	10	Projector #5	\$	%	\$				
12	10	Projector #6	\$	%	\$				
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services							_____ % (Percentage discount)

CATEGORY 7: INTERACTIVE COMPATIBLE DRY ERASER BOARDS AND PROJECTION SCREENS									
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost	
13	1000	INTERACTIVE COMPATIBLE DRY ERASER BOARD #1	\$	%	\$				
14	800	PROJECTION SCREEN #1	\$	%	\$				
15	800	PROJECTION SCREEN #2	\$	%	\$				
16	200	PROJECTION SCREEN #3	\$	%	\$				
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services							_____ % (Percentage discount)

CATEGORY 8: INTERACTIVE FLAT PANEL TOUCH DISPLAY BOARDS									
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost	
17		INTERACTIVE FLAT PANEL DISPLAY -INTERACTIVE TOUCH BOARD #1	\$	%	\$			0	
a	600	65"	\$4,359	64.31 %	\$ 1555.91	Promethean	AP9-A65-NA-1	933546	
b	600	70"	\$	%	\$				
c	600	75"	\$7,139	71.43 %	\$ 2039.78	Promethean	AP9-A75-NA-1	1223868	
d	600	80"	\$	%	\$				
e	600	85"	\$9,929	70.79 %	\$ 2900	Promethean	AP9-A86-NA-1	1740000	
f	1000	wall mount	INCLUDED WITH IFP	INCLUDED WITH IFP %	\$ IFP	Promethean	INCLUDED WITH IFP		
g	1000	cart/stand	\$709	47.11 %	\$ 375	Promethean	AP-FSM-TR	375000	
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services							_____ % (Percentage discount)

CATEGORY 9: AUDIO VIDEO MEDIA ACCESSORIES									
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost	
18	2000	ATSC TV Converter Switch	\$	%	\$				
19	2000	4x2 HDMI Matrix Switch	\$	%	\$				
20	1500	Portable Mobile PA System	\$	%	\$				
21	1500	UHF Cardioid Dynamic Wireless Microphone System	\$	%	\$				
22	100	FM Plus-Large-area Dual FM and Wi-Fi base transmitter	\$	%	\$				
23	500	FM Receiver with seek-button channel selection	\$	%	\$				
24	500	Folding Headphones	\$	%	\$				
25	100	Large water-resistant Carry Case	\$	%	\$				
26	200	Neckloop	\$	%	\$				
27	1500	Mobile Storage Cart	\$	%	\$				
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services							_____ % (Percentage discount)

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BIDDER MUST PROVIDE PRICING ON A MINIMUM OF ONE INTEGRATION SERVICES CATEGORY (10A OR 10B) AND MAY PROVIDE PRICING ON BOTH

CATEGORY 10A: INTEGRATION SERVICES WITH WAREHOUSING AND DELIVERY FOR HYBRID COMPONENTS (HUB, CAMERA BAR, EARSPEAKERS, ETC.)

Item No.	Estimated Annual Quantity	Item Description	Cost Per Unit
28	99	SECTION 1- INTEGRATION SERVICES	\$

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award

CATEGORY 10B: INTEGRATION SERVICES FOR NON-HYBRID COMPONENTS (INCLUDING PROJECTORS, DOCUMENT CAMERAS, INTERACTIVE TOUCH FLAT PANEL DISPLAYS, ETC.)

Item No.	Estimated Annual Quantity	Item Description	Cost
29A	1000	SECTION 1- INTEGRATION SERVICES (per unit charge)	\$
29B	2000	SECTION 1- INTEGRATION SERVICES (per hour charge)	\$
29C	1500	TRAINING SERVICES (per hour)	\$

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award

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Bidder Name: Pacific OneSource, Inc dba STS Education

CATEGORY 1: DOCUMENT CAMERA								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
1	99	Document Camera #1	\$	%	\$			
2	300	Document Camera #2	\$	%	\$			
<p>Note 1: Bidder to indicate percentage (%) off catalog for other _____ % (Percentage discount)</p> <p>*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services</p>								

CATEGORY 2: COLLABORATION DEVICE								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
3a	99	Collaboration Endpoint	\$	%	\$			
3b	99	Optional 3-year warranty with on-site repair/replacement	\$	%	\$			
<p>Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)</p> <p>*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services</p>								

CATEGORY 3: COLLABORATION CAMERA BAR								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
4a	99	Collaboration Camera Bar	\$	%	\$			
4b	99	Optional 3-year service plan	\$	%	\$			
<p>Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)</p> <p>*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services</p>								

CATEGORY 4: HUB								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
5a	1000	Plugable Dual Monitor Docking Station Hub	\$	%	\$			
5b	1000	Optional 2nd year manufacturer warranty	\$	%	\$			
<p>Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)</p> <p>*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services</p>								

CATEGORY 5: STUDENT HEADSETS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
6	100,000	3.5mm Stereo Headsets with Boom Mic	\$	%	\$			
<p>Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)</p> <p>*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services</p>								

CATEGORY 6: PROJECTORS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
7a	900	Projector #1	\$					
7b	900	Optional Peerless ceiling mount suspension plate and extension column and/or other District-approved manufacturer	\$					
8	800	Projector #2	\$					
9	800	Projector #3	\$					

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10	199	Projector #4	\$					
11	10	Projector #5	\$					
12	10	Projector #6	\$					
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount) *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services						

CATEGORY 7: INTERACTIVE COMPATIBLE DRY ERASER BOARDS AND PROJECTION SCREENS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
13	1000	INTERACTIVE COMPATIBLE DRY ERASER BOARD #1	\$	%	\$			
14	800	PROJECTION SCREEN #1	\$	%	\$			
15	800	PROJECTION SCREEN #2	\$	%	\$			
16	200	PROJECTION SCREEN #3	\$	%	\$			
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount) *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services						

CATEGORY 8: INTERACTIVE FLAT PANEL TOUCH DISPLAY BOARDS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
17		INTERACTIVE FLAT PANEL DISPLAY -INTERACTIVE TOUCH BOARD #1	\$	%	\$			0
a	600	65"	\$3,580	62.99 %	\$ 1324.88	Samsung	WA65C	794928
b	600	70"	\$	%	\$			
c	600	75"	\$4,980	70.83 %	\$ 1452.56	Samsung	WA75C	871536
d	600	80"	\$	%	\$			
e	600	85"	\$6,790	71.84 %	\$ 1912.4	Samsung	WA86C	1147440
f	1000	wall mount	\$99	76.43 %	\$ 23.33	BalanceBox	481A70	23330
g	1000	cart/stand	\$629	48.77 %	\$ 322.22	BalanceBox	481A71001	322220
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount) *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services						

CATEGORY 9: AUDIO VIDEO MEDIA ACCESSORIES								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
18	2000	ATSC TV Converter Switch	\$	%	\$			
19	2000	4x2 HDMI Matrix Switch	\$	%	\$			
20	1500	Portable Mobile PA System	\$	%	\$			
21	1500	UHF Cardioid Dynamic Wireless Microphone System	\$	%	\$			
22	100	FM Plus-Large-area Dual FM and Wi-Fi base transmitter	\$	%	\$			
23	500	FM Receiver with seek-button channel selection	\$	%	\$			
24	500	Folding Headphones	\$	%	\$			
25	100	Large water-resistant Carry Case	\$	%	\$			
26	200	Neckloop	\$	%	\$			
27	1500	Mobile Storage Cart	\$	%	\$			
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount) *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services						

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BIDDER MUST PROVIDE PRICING ON A MINIMUM OF ONE INTEGRATION SERVICES CATEGORY (10A OR 10B) AND MAY PROVIDE PRICING ON BOTH

CATEGORY 10A: INTEGRATION SERVICES WITH WAREHOUSING AND DELIVERY FOR HYBRID COMPONENTS (HUB, CAMERA BAR, EARSPEAKERS, ETC.)

Item No.	Estimated Annual Quantity	Item Description	Cost Per Unit
28	99	SECTION 1- INTEGRATION SERVICES	\$

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award

CATEGORY 10B: INTEGRATION SERVICES FOR NON-HYBRID COMPONENTS (INCLUDING PROJECTORS, DOCUMENT CAMERAS, INTERACTIVE TOUCH FLAT PANEL DISPLAYS, ETC.)

Item No.	Estimated Annual Quantity	Item Description	Cost
29A	1000	SECTION 1- INTEGRATION SERVICES (per unit charge)	\$
29B	2000	SECTION 1- INTEGRATION SERVICES (per hour charge)	\$
29C	1500	TRAINING SERVICES (per hour)	\$

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award

Section III
Rate Schedule Section

Bidder Name: Pacific OneSource, Inc dba STS Education

CATEGORY 1: DOCUMENT CAMERA								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
1	99	Document Camera #1	\$	%	\$			
2	300	Document Camera #2	\$	%	\$			
<p>Note 1: Bidder to indicate percentage (%) off catalog for other _____ % (Percentage discount)</p> <p>*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services</p>								

CATEGORY 2: COLLABORATION DEVICE								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
3a	99	Collaboration Endpoint	\$	%	\$			
3b	99	Optional 3-year warranty with on-site repair/replacement	\$	%	\$			
<p>Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)</p> <p>*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services</p>								

CATEGORY 3: COLLABORATION CAMERA BAR								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
4a	99	Collaboration Camera Bar	\$	%	\$			
4b	99	Optional 3-year service plan	\$	%	\$			
<p>Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)</p> <p>*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services</p>								

CATEGORY 4: HUB								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
5a	1000	Plugable Dual Monitor Docking Station Hub	\$	%	\$			
5b	1000	Optional 2nd year manufacturer warranty	\$	%	\$			
<p>Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)</p> <p>*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services</p>								

CATEGORY 5: STUDENT HEADSETS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
6	100,000	3.5mm Stereo Headsets with Boom Mic	\$	%	\$			
<p>Note 1: Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount)</p> <p>*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services</p>								

CATEGORY 6: PROJECTORS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
7a	900	Projector #1	\$					
7b	900	Optional Peerless ceiling mount suspension plate and extension column and/or other District-approved manufacturer	\$					
8	800	Projector #2	\$					
9	800	Projector #3	\$					

**Section III
Rate Schedule Section**

10	199	Projector #4	\$					
11	10	Projector #5	\$					
12	10	Projector #6	\$					
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount) *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services						

CATEGORY 7: INTERACTIVE COMPATIBLE DRY ERASER BOARDS AND PROJECTION SCREENS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
13	1000	INTERACTIVE COMPATIBLE DRY ERASER BOARD #1	\$	%	\$			
14	800	PROJECTION SCREEN #1	\$	%	\$			
15	800	PROJECTION SCREEN #2	\$	%	\$			
16	200	PROJECTION SCREEN #3	\$	%	\$			
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount) *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services						

CATEGORY 8: INTERACTIVE FLAT PANEL TOUCH DISPLAY BOARDS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
17		INTERACTIVE FLAT PANEL DISPLAY -INTERACTIVE TOUCH BOARD #1	\$	%	\$			0
a	600	65"	\$3,917	65.28 %	\$ 1,359.95	ViewSonic	IFP6550 + IFP-EW-60-02	815970
b	600	70"	\$	%	\$			
c	600	75"	\$5,967	70.92 %	\$ 1,735.4	ViewSonic	IFP7550 + IFP-EW-70-02	1041240
d	600	80"	\$	%	\$			
e	600	85"	\$8,867	73.58 %	\$ 2,342.5	ViewSonic	IFP8650 + IFP-EW-80-02	1405500
f	1000	wall mount	\$109	45.43 %	\$ 59.48	ViewSonic	WMK-047-2	59480
g	1000	cart/stand	\$799	60.39 %	\$ 316.47	ViewSonic	VB-STND-001	316470
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount) *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services						

CATEGORY 9: AUDIO VIDEO MEDIA ACCESSORIES								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
18	2000	ATSC TV Converter Switch	\$	%	\$			
19	2000	4x2 HDMI Matrix Switch	\$	%	\$			
20	1500	Portable Mobile PA System	\$	%	\$			
21	1500	UHF Cardioid Dynamic Wireless Microphone System	\$	%	\$			
22	100	FM Plus-Large-area Dual FM and Wi-Fi base transmitter	\$	%	\$			
23	500	FM Receiver with seek-button channel selection	\$	%	\$			
24	500	Folding Headphones	\$	%	\$			
25	100	Large water-resistant Carry Case	\$	%	\$			
26	200	Neckloop	\$	%	\$			
27	1500	Mobile Storage Cart	\$	%	\$			
Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above* _____ % (Percentage discount) *Please include a copy of the catalog with your bid. This will not be included in the Basis of Award **Discounted unit cost should include Section II.C. 24. Required Services						

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BIDDER MUST PROVIDE PRICING ON A MINIMUM OF ONE INTEGRATION SERVICES CATEGORY (10A OR 10B) AND MAY PROVIDE PRICING ON BOTH

CATEGORY 10A: INTEGRATION SERVICES WITH WAREHOUSING AND DELIVERY FOR HYBRID COMPONENTS (HUB, CAMERA BAR, EARSPEAKERS, ETC.)

Item No.	Estimated Annual Quantity	Item Description	Cost Per Unit
28	99	SECTION 1- INTEGRATION SERVICES	\$

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CATEGORY 10B: INTEGRATION SERVICES FOR NON-HYBRID COMPONENTS (INCLUDING PROJECTORS, DOCUMENT CAMERAS, INTERACTIVE TOUCH FLAT PANEL DISPLAYS, ETC.)

Item No.	Estimated Annual Quantity	Item Description	Cost
29A	1000	SECTION 1- INTEGRATION SERVICES (per unit charge)	\$
29B	2000	SECTION 1- INTEGRATION SERVICES (per hour charge)	\$
29C	1500	TRAINING SERVICES (per hour)	\$

*Please include a copy of the catalog with your bid. This will not be included in the Basis of Award

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Bidder Name: Pacific OneSource, Inc dba STS Education

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Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
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Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
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Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
4a	99	Collaboration Camera Bar	\$	%	\$			
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CATEGORY 4: HUB								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
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Note 1:		Bidder to indicate percentage (%) off catalog for other hardware and software not listed above*			_____ % (Percentage discount)			
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CATEGORY 5: STUDENT HEADSETS								
Item No.	Estimated Annual Quantity	Item Description	List Price	Percentage Discount	Discounted Price	Brand	Product No.	Extended Cost
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a	600	65"	\$2,500	33.27 %	\$1,668.26	LG	65TR3DK-B	1000956
b	600	70"	\$	%	\$			
c	600	75"	\$3,125	33.71 %	\$2,071.41	LG	75TR3DK-B	1242846
d	600	80"	\$	%	\$			
e	600	85"	\$4,250	35.39 %	\$2,746.00	LG	86TR3DK-B	1647600
f	1000	wall mount	\$56	-81.77 %	\$101.79	LG	WM-L000S	101790
g	1000	cart/stand	\$438	14.38 %	\$375	LG	ST-000F	375000
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